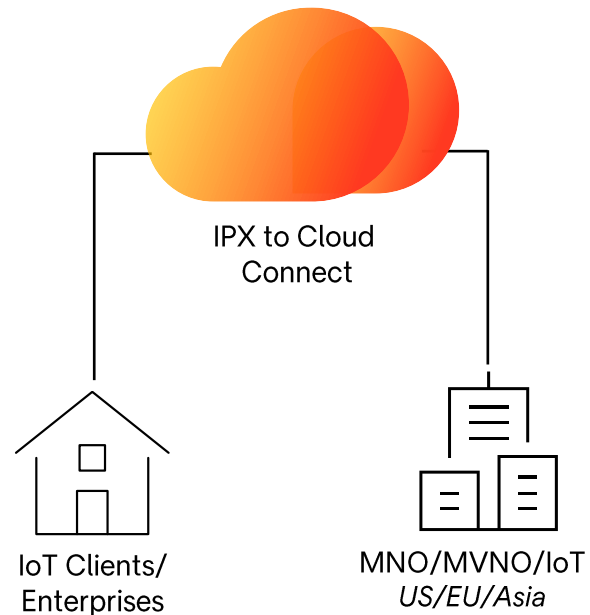


IPX to Cloud – Use case

Customer challenges

- Low bandwidth demand to begin with – requirement on scalability for future expansions
- Critical delivery timescales need to be met
- A resilient and secure connection
- Low latency is a must have
- SLA backed
- Network performance visibility
- Flexible commercial models
- Great customer service
- Skilled and flexible engineering team to assist for design and support

Solution



Key to success



- Responsive and efficient delivery by configuration teams
- High speed secure connectivity with flexible choice of bandwidth (10Mbps – 10Gbps or more)
- 21 days on-net standard delivery
- Direct connection to all major Cloud providers
- Network performance available on our portal
- Availability SLA with credits
- Competitive pricing models
- Standardized technology – easy to manage and implement
- Award-winning customer experience

