

From Salerno to the world

Connecting Convergenze's customers with the rest of the world

Challenge

Convergenze's customers are looking for a partner they can trust throughout their digital and environmental transformation.

As a vertically integrated multi-utility operator in Salerno, Convergenze acts as a one-stop shop across broadband, mobile, media, data centre and energy services, and needed to extend its network reach from a national level to a global scale to keep that promise.

Solution

Convergenze uses Arelion remote peering (IX Connect) and Layer 2 transport: 20 Gbps of DE-CIX capacity, 10 Gbps at AMS-IX, 5 Gbps at France-IX and a 1 Gbps Layer 2 connection between Rome and Hong Kong. Arelion's commercial team has been proactive in identifying the right technical and commercial fit, and over more than six years has handled every challenge professionally, from fibre cuts to complex multi-party port migrations in Hong Kong.

Results

Convergenze now operates one of the most interconnected networks in Italy and ranks among the top 20 most interconnected networks worldwide. A redundant 2 x 100 Gbps interconnection in Rome lets the company reach the Internet exchanges it needs and add capacity at individual exchanges very quickly, which is critical for supporting growth and meeting customer demand.

Solution overview

Industry

Telecoms, multi-utility

Geography

Italy

Function

Peering, transport, wholesale, core network, IX Connect

Business value driver

Global network reach and rapid, flexible capacity growth at internet exchanges worldwide, supporting Convergenze's expansion from a regional to a global footprint.

Solution elements

Arelion IX Connect remote peering and Layer 2 transport, delivered over a redundant 2 x 100 Gbps interconnection in Rome on Arelion's #1 IP network.



“Through Arelion, we were able to easily interconnect southern Italy with the rest of the world.”

— Rosario Pingaro
President, Convergenze